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+300 More Amazing  
People Volunteered!



WestSide Baby  
*basics for children in need*



# ACHIEVEMENTS DELIVERED



Dear WestSide Baby Community,

WestSide Baby thrives because of your gifts of time, money and gently used items. The generosity of our donors, dedication of our volunteers and community commitment create our foundation. While this spring has been an unending cloudy sky, there is a glow within the walls at WestSide Baby. Good things are happening!

The impact is bigger now than ever. After we moved our donation drop off, sorting and storage from the space affectionately dubbed "The Babe" to a larger donation and distribution center right across the parking lot, we realized what we "could" be doing in relation to what we have accomplished. There is much to celebrate and much to be done.

Because of increased capacity, we have increased our efficiency. We are better able to process and safety-check equipment – like car seats, strollers and port-a-cribs. When we purchase items, we save money because we can buy in bulk. We have the systems in place and we are poised for continuing to have real, significant growth. More volunteers can come because there is room to move.

Over the next year, you'll hear us talk more about ways you can support our efforts to reach further to fill the widening gaps faced by local families. We are Growing Up and Reaching Out. The kind of change we are undertaking is an exciting next step in the evolution of WestSide Baby.

As a Board, we know that this growth is possible because of you. Your gifts of time, money and gently used items are the driving force. I am proud to be part of a community that is so generous. You spur us on to take the next steps to make sure that families don't have to choose between food and safety or diapers and jobs. For all your thoughtful giving has allowed us to do, thank you.

Sincerely,

WestSide Baby - Board Chair

*WestSide Baby, in partnership with our community, provides essential items to local children in need by collecting and distributing diapers, clothing, toys and equipment.*

# Letter from the Executive Director



Dear Supporters of WestSide Baby, 2010 was a WestSide Baby Whirlwind! Opportunities surfaced. You responded and in six short months we were able to expand our operations and impact beyond our

wildest imaginations. More children are already receiving more items essential to their health, safety and welfare than ever before.

Early last year, we realized we owed it to the families we serve and to our supporters to take the leap to add to our space to make sure we support as many children as efficiently as possible while need was rising. There wasn't time to waste.

After a careful search and extensive space planning analysis, we found the perfect place right in WestSide Baby's back yard. We rented, renovated and moved in six short months. The energy behind this effort was incredible with hundreds of people pitching in with time, talent and donations. From demo to door-opening, it all

happened because of the amazing community underlying everything we do.

During all of this, we served 18,900 children – **a 20% increase over 2009**. We provided 500,000 diapers! (In the first quarter of 2011, we've doubled that monthly average!) Volunteers donated more than 5,200 hours last year and the new space has already allowed us to double the number of people who have come to help us help others. We hit the ground running so that bottoms stayed covered, kids in cars remained safe and little ones sloshing through the rain were warm and dry. Because of tearful thanks from a grandmother preparing to take in her new grandchild and nameless families passing through a domestic violence shelter, WestSide Baby moved quickly in 2010.

It was time to act and, thanks to your support, we did.

In Community,

*Nancy Woodland*

Executive Director

## Before



## After



## The Facts

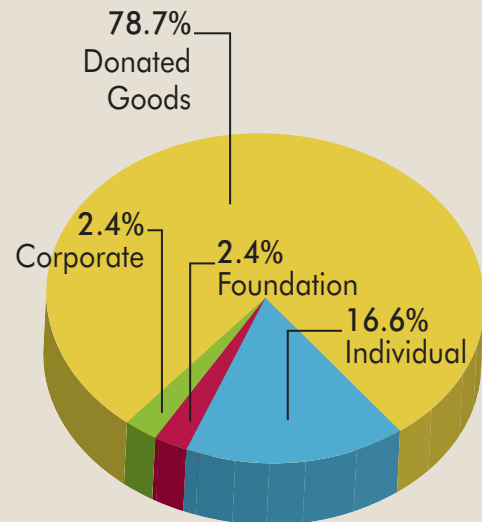
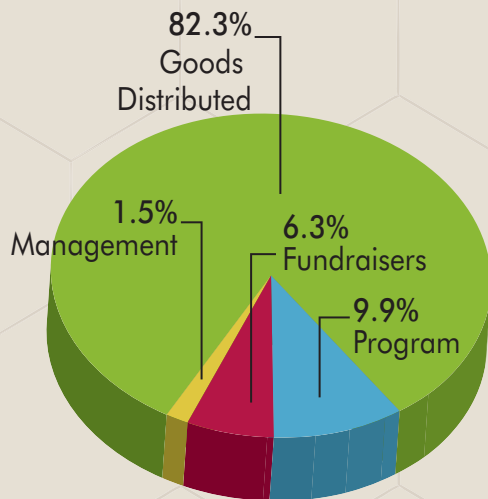


### In 2010 Local Families Received:

- 384 Car Seats
- 4344 Clothing Bags for Children
- 643 Layettees for infants
- 5000 Pairs of Shoes
- 250 Strollers
- 195 Cribs/Beds
- 5200 Volunteer Hours  
(Value of \$65,000!)

# FINANCIAL REPORT

2010



## Distributions, Programs & Expenses

Goods Distributed	\$1,391,000
Program	\$168,000
Fundraisers	\$106,000
Management	\$25,000
<b>TOTAL EXPENSES &amp; DISTRIBUTIONS</b>	<b>\$1,690,000</b>

## Contributions

Donated Goods	\$1,501,000
Contributed Income:	
Individual	\$316,000
Foundation	\$46,000
Corporate	\$45,000
<b>TOTAL CONTRIBUTIONS</b>	<b>\$1,908,000</b>

## Summary

Total Contributions	\$1,908,000
Total Expenses & Distributions	\$1,690,000
<b>Net Income (from P&amp;L Statement)</b>	<b>\$218,000</b>

Info from 12.31.10 Unaudited Financial Statement

## Thank You from the Field

"They (our clients) usually can't believe something so nice was given to them right when they need it."

"They can never get enough diapers because they aren't covered by food stamps so they are always grateful for any they get."

"There are so few places for families to receive diapers and diapers are so expensive!"

"Thank you so much for all the stuff you have given our clients! It's made people cry to receive things they thought they would not be able to provide for their babies."

"Thank you so very much for all the things you provide. Our clients appreciate you so much."

"It is so wonderful when a family in need can ask for the necessities and WestSide Baby is able to help."

"Personally and as an agency, we are so grateful for the work you do. With the economic changes we have seen an increase for the need for basic items. This is a wonderful resource for us and families."

"Without your help, I don't know what we would do or where we would look to provide such complete care for children and families in need."

2010



# WestSide Baby Donors

\$100 – \$249

**\$10,000 Plus**

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**Thank you to the 211 donors who made gifts of less than \$50 and to the 1000+ families who donated their gently used items.**

2010 Westside Baby Donors



*Giving Circle Members pledge a gift of \$500+ each year for 3 years.  
Special thanks to this committed group.*

**Platinum \$10,000**

Mary Ellen Cunningham &  
Matt Dressler

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